

## HOW TO DO BUSINESS WITH LINCOLN FINANCIAL GROUP

### Submission:

- All new business applications should be submitted via fax directly to Lincoln Financial Group at 877-233-8629 or 866-221-4226.
- Or by using the Secure File Submission on the website ([www.lincolnfinancialnetwork.com](http://www.lincolnfinancialnetwork.com)).
- Requirements can be faxed directly to 877-233-8629 or 866-221-4226.
- Applications can also be mailed to:

Lincoln Financial Group  
One Granite Place  
PO BOX 515  
Concord, NH 03301  
Attn: Underwriting & New Business

### Checking Case Status:

- You are **REQUIRED** to be registered on the Lincoln Financial Group website at [www.lincolnfinancialnetwork.com](http://www.lincolnfinancialnetwork.com), once you are appointed.
- You have direct access to Lincoln Financial Group by calling 800-258-3648.
- Be sure to have the client's name and policy number when inquiring.
- Most requirements can be faxed to 877-233-8629 (Be sure to indicate the policy number on the transmittal).

### Where to submit Monies to Lincoln Financial Group:

- All premiums collected should be mailed to:

Lincoln Financial Group  
One Granite Place  
PO BOX 515  
Concord, NH 03301  
Attn: Underwriting & New Business

### Commissions:

- For questions regarding commissions, please call 800-258-3648.

### Illustrations and Marketing Support:

- You can email [agencyquickquotes@lfg.com](mailto:agencyquickquotes@lfg.com) for quotes.
- You have direct access to Lincoln Financial Group for Product Support by calling 866-457-3658 or emailing [marketing@jpfinc.com](mailto:marketing@jpfinc.com).
- You can call a member of the Benchmark team at (800) 998-9997, or email us at [benchmarkigroup@carolina.rr.com](mailto:benchmarkigroup@carolina.rr.com).



# INDUSTRY LEADING UNDERWRITING

## Agency Team Contact Information

### Contact Information

Mailing Address	Quick Quotes	Toll Free Phone	Dedicated Fax Line
Lincoln Financial Group Underwriting & New Business One Granite Place MC 3N26 Concord, NH 03301	AgencyQuickQuotes@lfg.com	866-227-6471	877-233-8629

### Leadership

	Role	Phone	Email
Tracy Dyer	Underwriting Account Executive	603-226-5486	Tracy.Dyer@lfg.com
Kara Adams	Operations Manager	603-226-5015	Kara.Adams@lfg.com
John Condon	Senior Underwriting Director	603-226-5091	John.Condon@lfg.com

### Underwriters

	Role	Phone	Email
Patricia Cain	Associate Underwriting Director	*866-863-8493	Patricia.Cain@lfg.com
Phil Paveglio	Associate Underwriting Director	603-529-6724	Phil.Paveglio@lfg.com
JaLayne Kuzma	Senior Underwriter	603-223-5845	JaLayne.Kuzma@lfg.com
Judy Foss	Underwriter	603-226-5182	Judith.Foss@lfg.com
Alysia Lehneman-Tilton	Underwriter	603-223-5847	Alysia.Lehneman-Tilton@lfg.com

### New Business Associates

	Role	Phone	Email
Andrea Lewis	Senior New Business Associate	603-229-6219	Andrea.Lewis@lfg.com
Laura Kingstorf	New Business Associate II	603-226-5557	Laura.Kingstorf2@lfg.com
Tyler Libby	New Business Associate II	603-226-5905	Tyler.Libby@lfg.com
Bobbi Carlson	New Business Associate	603-226-5386	Roberta.Carlson@lfg.com
Heather Cobb	New Business Associate	603-226-5006	Heather.Cobb@lfg.com
Barbara Ferris	New Business Associate	603-226-5565	Barbara.Ferris@lfg.com
Laurie Gross	New Business Associate	603-226-5902	Laurie.Gross@lfg.com

**\*Please note:** The last four digits of the phone number is also the extension with exception for numbers beginning with 866 and 603-529.